



SCUTTLEBUTT

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Executive Director's Report

Joe Youcha

This edition of the Scuttlebutt serves as ASF's annual report for the previous fiscal year. As you go through this issue, you'll see what we've accomplished, and it's been a lot. The things that stand out for me are:

—*Built Upon a Dream* which offers us a tremendous facility to serve more different types of groups- after school, weekends, even hold training classes for other groups,

—*Building to Teach*, our consulting program that takes our tools and techniques to groups that can use them,

—Improvements in our organization, management and communication, largely due to Tom Tuttle, our former Board Chair, agreeing to come in and help as a part-time managing director, and

—The 17 apprentices who graduated and are now at work. All in all, 2008 was a very good year.

Our audited numbers for the fiscal year show revenue of \$915,000 (including *Built Upon a Dream* contributions) and operating expenses of \$844,000. Taking the capitalized expenses of *Built Upon a Dream* into account, we finished the year \$2,000 ahead. Needless to say, it was a clean audit. Making our numbers understandable and transparent is no easy job. Our accountant, Susan Wagner, does a great job. Without her support, we wouldn't be able to operate and grow our programs.

We knew through most of '08 that we'd be working under different realities in 2009. Hopefully, we've prepared well. Bob Craddock, a wonderful man who gave us our first shop space, used to say that if you don't change, you die. ASF's change has required a series of financial and program adjustments. We've revised the budget, cut costs, increased program revenue, and left no funding stone unturned. As a result, we reduced our expenses from an original budget of \$933K to \$850K, a change of \$83K, and we reduced our initial funding assumptions by an additional \$67K. That money is being provided by consulting program grants or income. (To date, the

Built Upon a Dream Nearing Completion!



Shop instructor Steve Hernandez's new office.

Read more about Built Upon a Dream on pp. 6-7.

consulting program has received approximately \$40K in grants or contracts.) Although I spend part of each day thinking about issues related to our economy, it's important to remember that our work is about people; and there are more people in need every day. It's also important to see that even hard times offer opportunities. If anything, they've made us work harder and forced us to act on ideas that otherwise might have been put off.

Programmatically in the past two months, Michael and Darius, our instructors, have spent ¼ of their time putting our hands-on exercises into a form other groups can use. I've spent time going out and helping other groups figure out how to both use our materials and teach hands-on, in the context of their environment. I've been floored by the response. And we continue to graduate apprentices who have made real progress in their lives.

We certainly see the pain and need this economy has produced in our present apprentices and graduates. With all of your support, we're working hard every day to fulfill those needs.

ASF Board

David Kiernan, Chairman of the Board

This is my second year as Chairman. Although I am consistently amazed by the good work done by Joe, the rest of our staff and our wonderful and generous volunteers, one of the most satisfying things about working with ASF is the quality and commitment of the individuals who serve on our governing Board of Directors and our Advisory Board. If you look at the names below and to the right, you will see many of our community's leaders, as well as less well known folks who believe in the worth of our mission and work hard to make it successful. I know that all of them share my personal excitement about the results we achieve each and every day – turning kids around and changing lives, teaching honest craftsmanship and practical, hands-on math to a host of young and old in and around Alexandria, and making an important new contribution to the teaching of math to individuals for whom traditional classroom education has not been the best answer.

Each of you who contribute to the Foundation's program, in whatever way, is doing very important work. If you doubt it for a minute, just ask the apprentices and others who benefit from it, or the law enforcement and education officials who make

regular referrals to the program, or the myriad other groups who partner with us to make the work happen and leverage its potential.

Keep up the good work, and thanks for your help.

David Kiernan, Chairman of the Board
 Joe Youcha, Executive Director
 Theo Androus
 Kelli Back
 Charles Ballou
 Kent Barnekov
 Duncan Blair
 Jay Creech
 Mary Ellis Fannon
 Chris Heinz
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ASF's Development Committee at the 2008 Team Boat Building Challenge. Helping out were ASF apprentice Edgar Arrington and Theo's friend Jerry Casagrande, as well as board member Mary Ellis Fannon, Director of Development Kathy Seifert, and board members Theo Androus and Kent Barnekov.

Donations and Support

Kathy Seifert, Director of Development

2008 was a successful year in fundraising and development, despite the beginning of the economic downturn. Focus was placed on maintaining as many of our corporate and individual Friends as possible while attempting to increase ASF exposure. We were successful on both fronts, maintaining an approximate 90% retention rate.

There were four fundraising events which helped us achieve our goals. The cocktail party in the gardens of **Evermay** in Georgetown, which took place in April, exposed us to a new audience and yielded a net profit of \$9000. **The Paul Weeks II Golf Tournament** brought in \$16,500 and over 40 individual and corporate sponsors. **Corporate Team Boat Building** netted a profit of \$8000 and exposed the Foundation to new corporations and individual participants. Finally our **End-of-Year-Giving Campaign** which began with our October phonathon resulted in November and December being very good months for ASF.

2009 will be very challenging for all non-profit organizations, and we are not exempt. W. Lyles Carr, III recently spoke to our Board of Directors and addressed the issue of fundraising in this economic climate. Lyles is Senior Vice President of the McCormick Group and extremely involved in local philanthropy. He emphasized our need to stay connected with our current donors while acknowledging that we are all feeling the crunch. Corporations are tightening, and help from them may come more in the way of "hands-on-engagement" than dollars. Our hope is that ultimately this will translate to financial support. Our grants from foundations are also at risk but, so far, we have been fortunate. Freddie Mac gave \$40k again this year, and others have indicated they will continue to invest in our work.

Our primary focus remains changing the lives of young men and women. The apprentice program is thriving, and our new consulting program allows us to reach out and touch more lives than ever. Your support is vital to our success and, as we move forward in 2009, we ask that you continue to make ASF an important part of your lives.

Note: donations listed are from October 1, 2007 through March 16, 2009.

Foundations and Fund Support

ACT/ Bruhn-Morris Family Fund
 ACT/Babcock/Roberts Fund
 ACT/Paul Weeks II Memorial Fund
 Androus Foundation
 Mary and Gus Blanchard Charitable Foundation
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 Sidney Stern Memorial Trust
 United Way—Community Impact
 Venable Foundation
 Virginia Beach Foundation/Mangum Family Fund
 Warrington Foundation
 Washington Forrest Foundation
 William H. Donner Foundation, Inc.



Executive Director Joe Youcha on the cover of 'Trailblazing,' the Meyer Foundation Annual Report 2007

Friends Donations (\$250 and above)

Americas' Wood Co.	Jerome and Deena Kaplan
Theo Androus	Karen Kaplan
Associated General Contractors of America	Jerome Kaplan
Kelli Back	Albert Karasz
Charles Ballou	Patricia Kennington
Harry Belin	David Kiernan
Toni Clark & Richard Bell	Kiwanis Club of Alexandria
Forest and Karen Bell	Elizabeth Lardner & James Klein
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Robert and Sabina Bisson	Timothy and Joanna Lawrie
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Matthew Herrington	Jose Vargas
Caswell Hobbs	J. Craig Venter
Carter & Amanda Hood	Rex and Susan Wagner
John Huckaby, Jr.	WalMart
Larry Huffman	Mitchel & Penelope Wald
William Hunley	David and Nancy Wanicur
Mark Jenkins	Leon and Marysue Wechsler

Friends Donations (Cont'd)

Pam Weeks
 Robert Wiberg
 R. Hackney Wiegmann
 Susan Wilkey
 Richard and Suzanne Willett
 C. David Wolff
 Sharon Youcha

In Kind Donations

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 Harry Belin
 Mary Jane Cather
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 Enchanted Florist
 Faccia Luna
 Fannon Color Printing
 Jacqueline Basile and Fred Geiger
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 Tom Lie-Nielsen
 Mariner Sailing School—Belle Haven Marina
 Market Poultry
 Glenn McIntyre
 Gary & Sharon Poehlein
 Scott Price
 Remediation and Training Institute
 Robert Squire
 Jason Uffelman
 Jose Vargas
 Vineyard Vines
 Waterfront Gourmet
 WoodenBoat Magazine



ASF Afterschool Program with the Boys and Girls Club.

Paul Weeks II Memorial Fund and Golf Tournament Contributors

Joseph Anderson
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 Tower-Davis Electric
 Virginia Commerce Bank
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 Rex and Susan Wagner
 Barbara Weeks
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 Wilson Trucking

Built Upon a Dream



In Kind Donations*

AGW and Associates, Inc.
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WJLA
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Potomac Valley Brick
Precision Door
R&B Heating
Rand Construction Corporation
Ritter Architects
Robinson Warehouse Terminal Corp.
Selective Demolition
Southern Ironworks
Tech Painting Co.
United Masonry
Virginia Sprinkler
David Wolff

**Still in progress; final TBD*

The project will finish this May. It's later than we thought, but considering the times, it's pretty amazing. The continued commitment of all the folks who have given time, materials and money to the project is humbling. Particularly gratifying is the help from the companies who also hire our graduates. We can't thank them enough.

Cash Donations

Ames and Mary Allen
Theo Androus
Nancy Martino and Greg Baber
Kelli Back
Robert Batt
Steven and Carolyn Bernstein
Llewelyn Bigelow
Arthur Birney
BOATU.S.
George Bohlinger III
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Mary Donohoe
John and Peggy Dring
Dorsey Dunn
Ralph Erickson
Fifty Three Restorations
Mel and Sally Fortney
Jacqueline Basile and
Fred Geiger
Jon Gibney
Michael Grinder
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John Hodges
Kevin and Penny Holland
Larry Huffman
William Hunley
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David Kiernan
Greg Koss



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 James and Clotilde Trimble
 Thomas and Susan Tuttle
 Marian Van Landingham
 Donna Viert
 Leon and Marysue Wechsler
 Bunny Weinstein
 Fowler & Ann West
 Donnan Wintermute
 Catherine Zeigler



Stairway to heaven.



Radiant heat floors.



Jay Creech (board member and volunteer) and others.



Photos by John Harper

Apprentice Program



From October 2007, through September 2008, we graduated 17 apprentices and four more who were enrolled during that period graduated during the winter. We're proud of them for completing the program and going out to work. A good example is Rene Alveranga, our Paul Weeks' II Apprentice of the Year. He's working at Professional Electric in Alexandria and is enrolled in Virginia's electrical apprenticeship program. We're also proud of a couple of young people we had to fire, but who we are staying in touch with and who are doing well. Some times the best thing we can offer is a kick in the pants.

Folks who don't get enough mention, or credit, in the Scuttlebutt are our apprenticeship staff. Howell Crim, Michael Wilson, Darius Ligon and Steve Hernandez work very hard to take difficult young people and make them productive members of our community. They're doing the direct, hands-on work that benefits us all and they deserve our thanks.

Along with doing a good part of the *Built Upon A Dream* project, our apprentices and volunteers have built a new mast for the dory boat, completed the trim on *Tiger* and started cutting the wood for a timber frame.

*Howell Crim,
Director of the
Apprentice
Program*



Program Partners

Every stage of ASF's apprentice program depends on the partnerships we've developed over 15 years. referral, trial period, junior apprenticeship, senior apprenticeship, placement and follow-on.

- Alexandria Adult Probation
- Alexandria City Public Schools
- Alexandria Community Services Board
- Alexandria Department of General Services
- Alexandria Department of Mental Health
- Alexandria Human Services Council
- Alexandria Juvenile and Family Court Service Unit
- Alexandria Public Defenders Office
- Alexandria Seaport Foundation Alumni
- Alexandria Sheriff's Department
- Alliance for Concerned Men
- Arlington Juvenile and Family Court Service Unit
- Catholic Charities- Refugee Services
- Citibank
- Clark Concrete
- Don Beyer Volvo and Subaru
- Fairfax Adult Probation
- Fairfax County Public Schools
- Fairfax Public Defenders Office
- Foley Mechanical
- Fuchina Construction
- Honest Aire
- House of Doors
- Imperial Woodworking
- JobLink
- James M. Duncan Branch Library
- Mangenaro Construction
- M.C. Dean
- Prolec
- See Forever Foundation
- SkillSource
- United Brotherhood of Carpenters- Mid Atalantic Regional Council
- Virginia Commerce Bank
- Virginia Commonwealth Attorney
- Virginia Department of Education- RACE to GED Program
- Virginia Department of Juvenile Justice
- Exxon (Washington Street)



Our February graduates: Jose Ramirez, Steve Pena, Corey Dickerson, and Nicole Winston

Community and Family Boat Building

Over the years, we've always split our boat building efforts between the apprenticeship and community and family based projects. Lately, we've focused more on the apprenticeship. Developing the new consulting program has brought home how much we learned from all those boats we've built with community groups and families. Our hands-on teaching materials wouldn't exist without that experience.

This past year we continued the building with:
 Youth Leaders International
 The Boys and Girls Club
 Oak Hill Academy
 The Ethiopian Community Center
 The Sea Scouts (at the WoodenBoat Show)

Probably the neatest thing that happened in this program didn't happen directly in the program, but as a result of it. After we built a couple of boats with the Oak Hill Academy, at DC's juvenile detention facility, instructors and students there then built several more boats. Word got out and the DC Department of Recreation wanted to build boats with some of their summer campers. We couldn't supply instructors, but two kids from Oak Hill instructed the campers and together they built seven boats. Both instructors are now back in the community and doing well. The ripple effects of our work are sometimes very interesting.

And of course we built the kits for, and hosted Corporate Team Boat Building. Seven corporate groups built their own Challenge Wherries and rowed them in the second annual James McIlhenny Regatta. Everybody won...

We also shipped out 16 Bevin Skiff kits. So far, almost 1,000 of these simple boats have been built in 36 states and six countries- pretty amazing for a boat named after a stray dog...



Boys and Girls Club launches their boat with shop instructor Steve Hernandez and apprentice Jose Ramirez.

Gig Rowing

The gigs are back! Our two 21' four-oared, rowing gigs are back from their sojourn on Lake Champlain. Our apprentices and shop volunteers have gotten them into shape. Now, we have to use them. We know our apprentices and staff will be rowing them, but we'd like to get you out there too! Lou Novak has volunteered to coordinate this activity. He's tentatively thinking of rowing Tuesday evenings and Saturday mornings when weather permits. So, if you're interested, shoot him an e-mail at louis.novak@uscg.mil. Or call him at 703-622-6271.



The gigs are back, the gigs are back! (above)

Open shop's project: the 14 ft. cruiser canoe.(below)



Classes and Blogs

Lofting: May 16 & 17 9:00 a.m. to 5:00 p.m.
Tuition: \$100--ASF members, \$125--nonmembers

Come loft the Haven 12 ½. It's a lovely, Herreshoff-inspired 16 ft. daysailer. Starting with 1.5" to 1" plans, we'll lay out a full-size working drawing of the boat. From this, we will be able to make the molds, backbone patterns, and bevels necessary to start building the craft. You will learn what all the lines mean and how they interact.



Checking the mast. Is it as long as it is tall?

Blogs and Forums and Facebook, Oh My!

Look for us in cyberspace. In addition to our website (www.alexandriaseaport.org), we have started a consulting blog, *Build to Teach*. And the apprentices will be starting their own blog soon. ASF now has a page on Facebook and appearances on YouTube, including "UNSEEN AND UNHEARD: Documentary Filmmaking in the *Other* Washington." The American University students did a remarkable job in capturing our story as well as the story of others, particularly a story on the history of segregated boating on the Potomac. You can also find a link to these videos on our website.

Volunteers and Staff

Thanks to the volunteers who donate thousands of hours and unmatched talent and spirit to the Seaport Foundation every year. From the shop and classroom to the office to the foodcourt and back, we couldn't get along without their incredible commitment and their willingness to tackle almost any task or challenge with skill, inventiveness, and a sense of humor. Thank you all!

Volunteer Forum

The volunteers have started a forum to post schedules and keep in touch concerning activities in the shop, like the mast build. It may expand in the future to include other events. Go to <http://alexandriaseaport.org/forums/volunteer> to sign up.

New Dory Mast

Larry Sadler

Here we are, nearly in our second year from talking about a new mainmast for the Foundation's S.V. Potomac to actually getting it done. Those of us that have been involved surely share some bittersweet emotion, even if only metaphorically, with Henry Dana in his historical recollection of trials and tribulations in his book, *Two Years Before the Mast*.

If you had wandered by the T-dock in early 2008, you may have seen the original 1995 spar listing precariously over the washboards, having succumbed to the ravages of dry rot. No doubt, the original mast remnant, now looking down from an upper perch of a warehouse shop boat rack, is pleased with its worthy successor; a strong, straight-as-an arrow mainmast that will within days, stand tall and proud in its place in the Dory.

Building the new eight-stave hollow mast, designed by the original S.V. Potomac naval architect Bill Hunley, has actually been an enjoyable experience for all apprentices and volunteers that have been involved. Apprentice Ramone Waters first drafted the scaled stave taper plan and base plug. Then as many as 15 other apprentices and volunteers went to work milling the stock, scarfing and shaping the staves, fashioning the plugs, gluing up, rounding, sanding and now finishing the 39 foot spar.

In deference to my somewhat diminished ability of recall, and except for Ramone, I have not named all those that have labored so willingly and diligently. But I do want to acknowledge Kevin Holland, the Foundation's fleet go-to guy, who was a steady and dedicated hand throughout the entire build. Job well done Kevin!

Volunteers

Rich Ackerman
 Angela Anderson
 Bob Batt
 Joe Bondi
 Jim Borches
 John Borders, Jr.
 Harold Brooks
 Jack Crawford
 Jay Creech
 Kim Creech
 Rachel Creech
 Stan Deardorff
 Steve Deathrage
 John Donley, Jr.
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 Fred Geiger
 Barbara Givens
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 Larry Huffman
 William H. Hunley
 Steve Jones
 Marshall Katz
 Eric Lundberg
 Tim Lawrie
 Marc Messing
 Larry Sadler
 Lour Scheutze
 Sid Shaw
 John Sander
 Bob Squire
 Lew Suber
 Lous Tousnite
 Jason Uffelman
 Thom Unger
 Pam Weeks

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Holly Hunsberger, Office Administrator
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Susan Wagner, Accountant
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Mindy Roduner, Grants
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 240-672-6245

Fred Geiger, Apprentice Recruitment
 geiger@alexandriaseaport.org
 202-427-0131



Kevin Holland, loyal ASF volunteer, and Holly Hunsberger, ASF Office Administrator. And thanks to the many others mentioned above if not pictured below, for all they do to make ASF the unique place that it is.

Darius Ligon, Academic Instructor, and Michael Wilson, Hands-on Math Instructor

ASF Upcoming Events Calendar

May

11 3rd Annual PW II Golf Tournament,
Pohick Bay; 7:30 a.m.
16-17 Class: Lofting the Haven

June

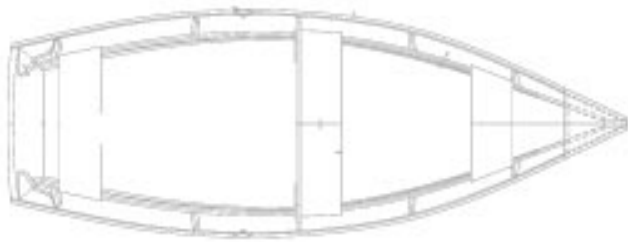
26-27 WoodenBoat Show, Mystic, CN

July-August

Graduation

September

25 Corporate Team Boat Building Day
26 Seaport Day



ASF Classroom Wish List

Call us if you've got them. Thanks!

Camcorder or digital recorder
Digital or 35 mm camera
Chess pieces
Any college text books (10 years old or newer)
Any fairly current resource books (dictionaries, atlases, encyclopedias, etc.

Boats for Sale

Handy Billy power launch (18 ft.) \$16,500
The boat is impeccably built, fully-equipped, including a 15 hp Honda fourstroke engine and trailer.

Staten Island Sailing Skiff (17 ft.): \$4,000

Bevins skiffs (12 ft.)
3 used and unpainted: \$400
1 new and unpainted: \$500

Challenge wherries (17 ft.)
4 new, painted gray: \$800
2 new, unpainted: \$600

Alexandria Class Dinghy #3 (11 ft.)
Sailing dinghy built in ASF's community boat-building program in 1993. Good shape, complete with sail and oars. Make us an offer.

The Alexandria Seaport Foundation
P. O. Box 25036,
Alexandria, Virginia 22313
Office 703.549.7078
Fax 703.549.6715
www.alexandriaseaport.org

