



SCUTTLEBUTT

Volume 18

Winter/Spring 2008

Issue 1

P. O. Box 25036, Alexandria, Virginia 22313

703.549.7078 Office

703.549.6715 Fax

www.alexandriaseaport.org

Executive Director's Report

Joe Youcha

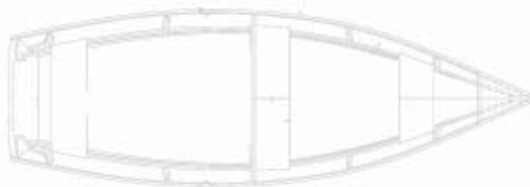
Taking the Next Steps

The big news this spring is that WJLA has selected the Seaport Foundation as their next *Built Upon A Dream* project (see following articles and blueprints). This extreme makeover for our facilities will help us reach more people. It's a big challenge, but our staff, volunteers and apprentices are stepping up and making it happen.

Typical of Seaport Foundation projects, it's the commitment of the folks involved that impresses me the most. Kent Barnekov and Willie Taylor at Robinson's Terminal came up with the idea of our swapping spaces. Jim Ritter has stepped up and is donating his firm's architectural services. David Wolff has volunteered his project management skills. Scott Burr is donating the painting and powerwashing. Jay Creech is heading up a team of regular shop volunteers to optimize the new layout.

Speaking of people's commitment... Last Saturday, we had a program-planning retreat at my house. Nine people, staff and volunteers, hashed over what we're trying to teach and how we structure the program. Even though I've spent most of the last 14 years thinking about this work, the result of the conversation was a revelation. We came up with an outline of the skills we teach and the techniques that we use to teach those skills.

All this work moves us towards our goal of having our programs and teaching techniques reach more people. It couldn't happen without everyone's commitment. It's inspiring.



Built Upon a Dream

WJLA-TV, channel 7, the ABC television affiliate in Washington, D.C., sponsors the *Built Upon a Dream* program that provides facility "makeovers" for deserving nonprofits (www.wjla.com, keyword "dream.") They have generously selected the Alexandria Seaport Foundation to be their 2008 project! This is a tremendous opportunity for us. The project will substantially upgrade our facilities and enable us to do more (and better) with our current population as well as serve others at different times.

WJLA would like to do this work in the first half of the year. Our best time, considering the rest of our planned work, is in April.

Right now, we're developing a project plan that includes detailed drawings and specs as well as a wish list of the contracting services and materials needed to make it happen. WJLA and ASF will then work together to solicit contractor, material, and cash donations—WJLA itself doesn't provide money or contractors. It's a wonderful opportunity for us to make new partners and give our existing supporters a project to sink their teeth into, as well as recognition. It will also be a heck of a lot of work!

To get it done, we need your help. We're looking for donated materials, labor and services (see our wish list on the next page) If you have any thoughts on who we should be talking to, just contact the office and let us know.

With the accompanying publicity, this is also a good time to announce the re-branding of our apprentice program (a recommendation of the COMPASS Project's strategic funding plan).

It's all going to be a lot of work, but it's a major step forward for the Seaport Foundation.

Built Upon a Dream

Details and Wish List

Most of the improvements will happen at the Robinson Terminal shop. As a result of Robinson's generosity and support, we're going to be able to move our shop into their "fork lift shop" and adjoining spaces. Together with *Built Upon a Dream*, this gives us the opportunity to build a larger, better-organized and furnished shop as well as space for an additional classroom, office space for the program director, storage, bathroom facilities, heat, and a separate entrance. The consolidation of apprentice program functions at Robinson's will simplify certain aspects of managing that program as well as free much needed space at the Seaport Center for other uses. These improvements will also enable us to use this facility on evenings and weekends, allowing more flexibility in programs and populations served.

The Seaport Center will also receive some much-needed "buff and polish." This will include preparing the building with extra signage and a railing to take advantage of the increased exposure when the new water taxi from National Harbor starts docking next to us this spring. The first floor will become a boat-building showcase, run by the volunteers and senior apprentices, which will also help promote the Foundation.

Additionally, since more of our operations will be moving out of the Seaport Center, we will need to upgrade our computer infrastructure and network overall.

Materials

- Building supplies
- Electrical supplies
- Plumbing supplies
- Painting supplies
- Security system
- Skylights
- Shop Equipment
 - C /C router
 - Eye wash station
 - Resawing machine
 - Central dust collection system
- Classroom furniture
- Office furniture
- Office equipment
 - Fax machine
 - Phones
 - Copiers/printers
 - Computers

Services

- General contracting
- Electrical
- Plumbing
- Painting
- Powerwashing
- IT services
- Public relations
- Consulting (program rebranding)
- Graphic design
- Printing



Donations and Support...

Kathy Seifert--Director of Development

Thanks to your generosity, our donations for the first four months of this fiscal year are up from the same period last year. We not only matched the \$30,000 Ohrstrom Foundation grant, we surpassed it as a result of our year-end-drive and phonathon. Numbers from the Friend's donations (those giving \$250 or more, usually for more than one year) rose most significantly with a \$20,000 increase in contributions. Your continued support of ASF and the Apprentice Program is deeply appreciated.

New Membership Cycle

After consulting with an experienced fundraiser from a well-known non-profit, we have decided to change our membership drive cycle. In the past, we have renewed memberships on a rolling basis, depending on the month that one joined ASF. In an effort to simplify our administrative operations, we will now be renewing all memberships in January. With this in mind, we have not send out renewal letters since the fall. Those of you who gave at the end of the year will be automatically renewed. Those who would normally have renewed between October 2007 and June 2008 (and that we have not heard from) will be sent a letter with an enclosed envelope, asking you to renew now. Those members who typically renew between June 1 and December 31 will be asked to pay at the end of December. This should get everyone on the same membership cycle for 2009. If you have any questions, please call the office at 703-549-7078. Thank you for your understanding and cooperation!

Apprentice/Friends Luncheon

We are going to be hosting several apprentice/Friends luncheons throughout the year, beginning this spring. These events will give the Friends an opportunity to know the apprentices and the program on a more personal basis and give the apprentices the opportunity to meet the people whose financial commitment has helped them change their lives. The lunches will be hosted at a restaurant near the warehouse so that Friends can visit the workshop afterward to see the apprentices at work. Each event will consist of 3-4 apprentices and 3-4 Friends at a time. Further information will be forthcoming. If you are interested in participating, please contact Kathy.

Upcoming Events

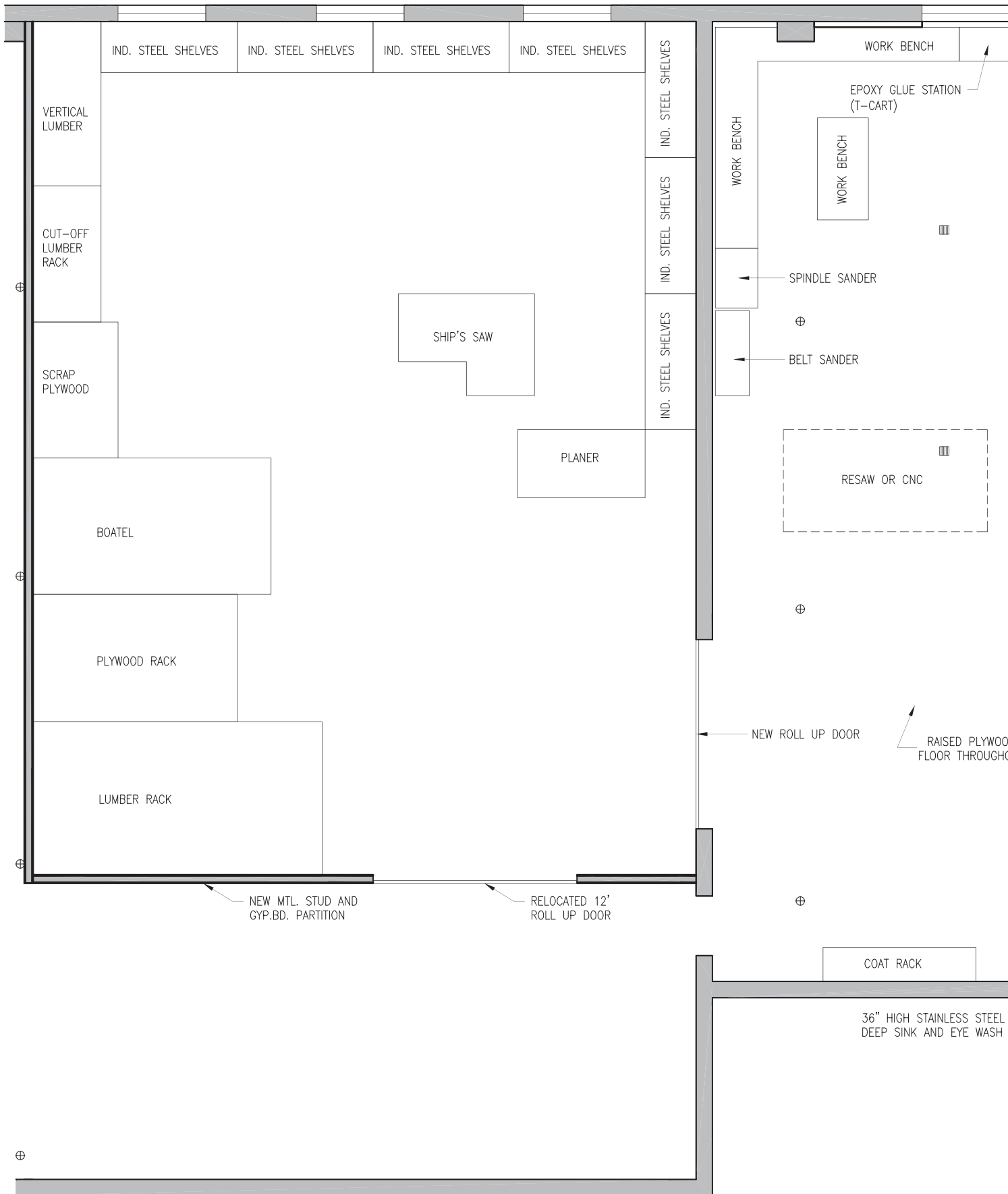
The next **Apprentice Graduation** will be held on Friday, April 4, 7:00 PM at the Seaport Center. The Apprentice Alumni Association will meet prior to the graduation so as to attend the ceremony and support the new graduates. These graduations are another wonderful means for you to see your financial commitments at work. Please join us, and bring your friends, to share in the works of the Alexandria Seaport Foundation. Refreshments will be served.

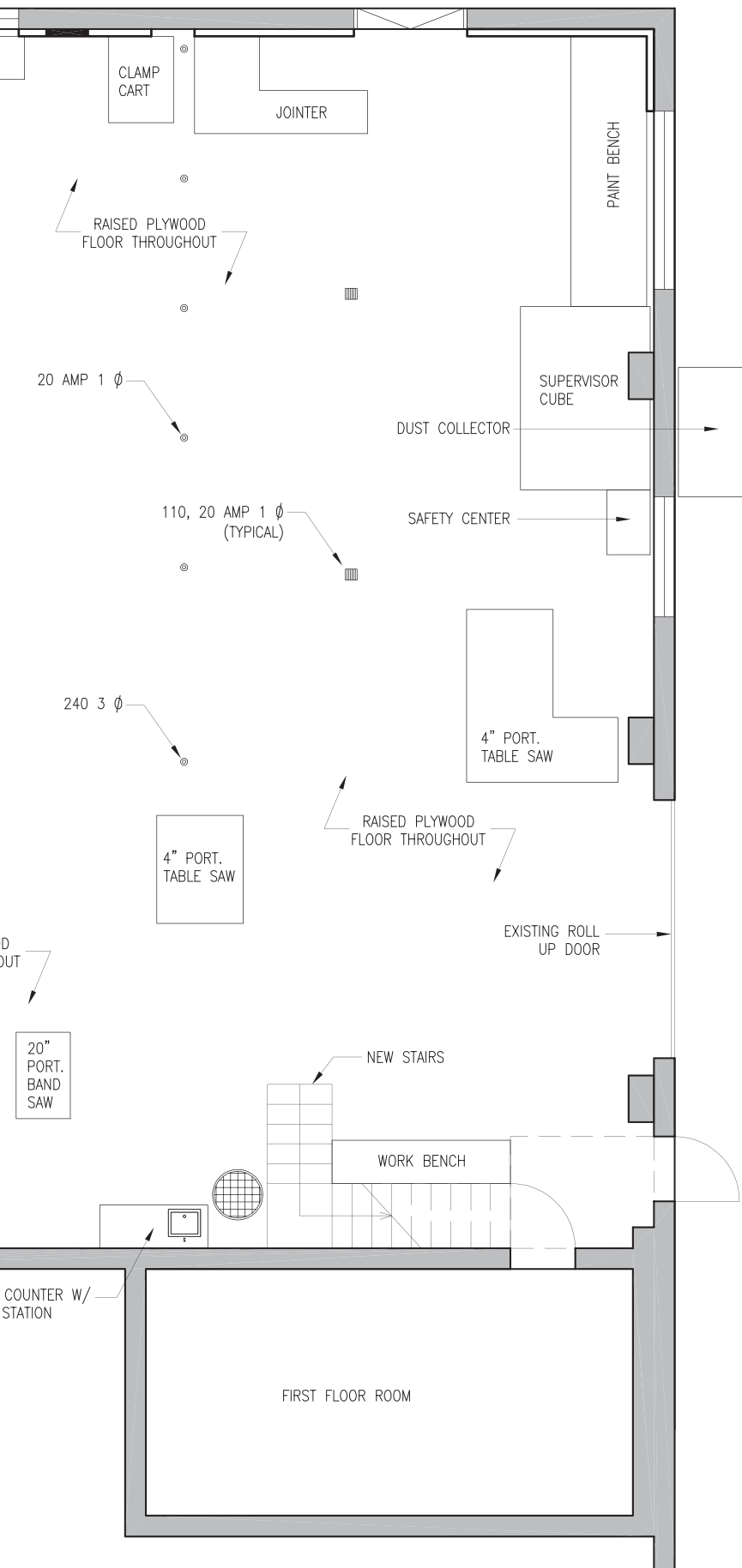
The second **Paul Weeks II Memorial Golf Tournament**, in honor of ASF's deceased managing director, will be held on May 5, 2008, at the Pohick Bay Regional Golf Course. Last year was a great success and we look forward to another wonderful event, co-chaired again by Kent Barnekov and Willie Taylor of Robinson Terminal. Brochures will be available soon and we are currently signing up players, tournament sponsors, hole sponsors and volunteers. Sponsorships are available at several levels between \$250 and \$5,000 and the cost to play is \$125 a player, \$460 af foursome. Contact the ASF office at 703-549-7078 for further information. Hope to see you there!

This year's **boat raffle** will be a *Piscataqua River Wherry*. Built out of traditional materials last year by our apprentices, this is a terrific 17' rowboat. She's closely related to a Swampscott Dory, with lapstake sides, but she has finer lines and rows quicker. Tickets available soon-call the office.



Seaport Day will be held on September 27 and 28 this year and will be kicked off by **Corporate Team Boat Building Day** on September 26. Last year, teams from Northrup Grumman and Shirley Contracting joined other teams for a day of boat building, launching and racing. This year we hope to have more teams join us. If this is something your company would like to get involved in, please contact the Seaport Center at 703-549-7078.





Built Upon A Dream

Alexandria Seaport Foundation Interior Renovation First Floor Equipment Plan--

Robinson's Terminal
2 Duke St.
Alexandria, VA 22314

Ritter Architects
February 15, 2008

Apprentice Program

The apprenticeship program continues to click along. Presently, twelve young men are enrolled. Our next graduation is scheduled for April 4 at 7:00 pm at the Seaport Center. Everyone is encouraged to attend.

Our apprentices come from throughout the DC area. How they reach us reflects the role that community partnerships play in our program. Just as with volunteers, we couldn't do our work without our "partners." Our present groups have been referred by Free Minds, a DC based- Re-entry program, Catholic Charities, the Alexandria Sherriff's Department and (as always) program graduates. We're placing our graduates through our partnerships with the Carpenters' Union, the Peterson Companies, Facchina Construction, Costello Construction and the City of Alexandria. In the next few months, we're looking to build closer partnerships with the OAR (Opportunities, Alternatives, and Resources) program in Fairfax County and also with SkillSource, Fairfax County's Workforce Investment Board.



Graduates- Recent updates

This is just news from graduates who have checked in in the last week or so...

Mike Offutt is working for Facchina Construction at National Harbor. They're training him to be a field engineer. Oscar Melges is working for Costello Construction at the Charles Houston Recreation Center in Alexandria. Bitaniya Tedeneke is working for House of Doors. Samuel Lalego continues to work at Imperial Woodworking. Last but not least, Dominique Simual is working for a contractor on the Jersey Shore.



Alternative Gifts!

Looking for more meaningful gifts this year? Consider purchasing an "alternative gift" by donating to the Alexandria Seaport Foundation!

We will send a gift card to your "giftee," letting them know of the purchase you have made in their honor. The card will include a description of your purchase and the mission of the Alexandria Seaport Foundation.

Contact:
Kathy Seifert
703 549 7078
kathyseifert@yahoo.com

- \$250 Completed Tool Box for an Apprentice **Sold Out!**
- \$100 Apprentice Uniform and Work Boots **OR** AAA Membership
- \$50 Book **OR** Boots
- \$25 Leather Tool Belt
- \$20 Measuring Tape
- \$15 Hammer

Community Boat Building

Log Canoes

The Log Canoe we built with Thomas Jefferson High School for Science and Technology at Mt. Vernon is going to the Upper Mattaponi Tribe in Virginia. The gift will be acknowledged at the Mattaponi Spring Festival & Tribal Pow Wow, Memorial Day weekend in King William County, Virginia. See our website for details.

Sometime in May, we'll be helping with the launching and paddling of a new log canoe from Alaska for the Smithsonian's National Museum of American History.

Boat Kits

This spring, we'll be building about twenty-five kits for community boat building projects ranging from San Diego to Mystic (the WoodenBoat Show) to the Oak Hill Juvenile Detention facility. It's quite a variety!



Adult Classes

Lofting

(March 1-2, 9:00 a.m. to 5:00 p.m. both days.)

Come loft a beautiful small boat. Lofting is the first step in building a boat. Starting with 1.5" to 1' plans, we'll lay out a full-size working drawing of the boat. From this, we will be able to make the molds, backbone patterns, and bevels necessary to start building the craft. You will learn what all the lines mean and how they interact.

Tuition: \$100—ASF members, \$125—nonmembers

Bronze Casting

(May 17-18, 9:00 a.m. to 5:00 p.m. both days.)

Good traditional small boat hardware is difficult to find. This class will prepare a pattern for bronze hardware, make the sand molds, fire up the furnace, melt the bronze, cast the pieces, and finish them. Students participate in the entire process and take home some hardware.

Tuition: \$100—ASF members, \$125- nonmembers

ASF Spring 2008 Class Registration

Name: _____

Address: _____

City: _____

State _____ Zipcode _____

Phone: _____

Email: _____

Lofting: \$100—ASF members, \$125—nonmembers

Bronze Casting: \$100—ASF members, \$125—nonmembers

Payment: **Total** \$ _____ Cash Check Credit Card (MC or VISA)

Credit Card Number: _____/_____/_____/_____

Expiration Date:____/_____

Code on Back: _____

Upcoming Events

Lofting Workshop

March 1-2

Apprentice Graduation

April 4

Paul Weeks II Golf Tournament

May 5

Bronze Casting Workshop

May 17-18

Boats for Sale!

Interested? Call the office at 703-549-7078.

12' Bevin Skiffs

As is: \$500

17' Challenge Wherry

As is: \$750

17' Staten Island Skiff

(Wonderful sail boat!)

\$3500

Handy Billy 18'

\$16,500

The Alexandria Seaport Foundation

P. O. Box 25036,
Alexandria, Virginia 22313

Office 703.549.7078

Fax 703.549.6715

www.alexandriaseaport.org

